



# ARI TOIVOLA

## MANAGING DIRECTOR

Business management professional with more than 35 years of experience in the Shipbuilding industry. Globally experienced leader, inspired to deliver better-than-expected results through my ability to quickly grasp ideas, and naturally connect with people at all levels.

## EXPERIENCE

### COMPANY MANAGER

Business Improvement, Strategy Management, Sales and Marketing

**Period:** 2011 - Ongoing

**Level of consulting:** business owners, Board members

**Area:** shipbuilding, refit, manufacturing and industrial projects

**Countries:** Finland, Germany, France, Norway, USA, Greece, Italy, Spain

**Companies supported:** Jukova Corporation Ltd., R&M Group, NIT Naval Interior Team Ltd, Rauma Marine Constructions Oy, GTF Finland Oy

**Services provided:** formulating strategic and operational objectives, planning and assessing investments, managing budgets and forecasts, creating operations management system

### BRANCH/DEPARTMENT MANAGER

Project and site management

**Period:** 2001 - 2011

**Level of consulting:** Top and Middle management

**Area:** shipbuilding, refit, manufacturing and industrial projects

**Countries:** Finland, Germany, France

**Companies supported:** Loipart Oy, MacGREGOR (FIN) Oy, Ilmayhtymä Oy


### MANUFACTURING POSITIONS


**Period:** 1988- 2001


**Area:** shipbuilding, refit, manufacturing and industrial projects

**Country:** Finland, Germany, USA, Italy

**Companies supported:** Loipart Oy, Rakennustoimisto R.Nieminen Ky, TTP Ky

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 REMOTE working type

### SKILLS

Company Management  
Sales and Marketing  
Procurement  
Business Law  
Financial Management

### LANGUAGE

**Languages:** Finnish (native),  
English (fluent)

### LICENSES & CERTIFICATIONS

Project Management  
Risk Management  
AutoCAD  
QHSE Manager  
Driving licence: A+B+c

### EDUCATION HISTORY

**Rauman Merenkulkuoppilaitos**  
Seaman / Deck & Engine department,  
Shipbuilding  
*Year of Graduation: 1988*